Sales Policy Bulletin No. – Nexa – 13
Date – 10th February 2016

Subject – Booking and Delivery System for Auto Transmitted Cars (Baleno Delta CVT) for Customer with Physical Disability (with left leg disability)

Dear Dealers,

In the recent past we have received numerous queries regarding sale of Baleno Delta CVT to physically disabled customers under concessional rate of excise duty.

We are pleased to share our guidelines on the same.

Please be informed that MSIL is presently manufacturing Baleno Delta CVT. Baleno Delta CVT when invoiced under “C” Form category is eligible for concession of Central Excise duty admissible under Central Excise Circular No.640/31/2002-CX dated 24th June, 2002 and Central Excise notification No. 6/2006 dated 1.3.2006 and Central Excise Notification No. 12/2012 dated 17th Mar 2012 (as amended upto date), which entitles customer with physically disability (with left leg disability) to purchase vehicle at concessional rate of duty.

Concessional rate of Duty as per the above mentioned circular and notification are as under:-

NCCD (National Calamity Contingent Duty) : 1% on normal cars, is exempted
CENVAT Duty on all AT cars : 6%

Terms & conditions:-

1. An officer not below the rank of the Deputy Secretary to the Government of India in the Department of Heavy Industries certifies that the said goods are capable of being used by the physically handicapped persons; and

2. The buyer of the car gives an affidavit that he shall not dispose off the car for a period of five years after its purchase.

To simplify this transaction for you and the customer, we have formulated a Booking process for sale of Baleno Delta CVT to physically disabled customer with left leg disability.

Booking Process flow:-
1) The customer with aforesaid disability (left leg disability) to apply to NEXA dealers for purchase of vehicle under excise rebate applicable on Baleno Delta CVT.

2) The dealer to advice the customer to procure a Medical Certificate from a Government Hospital as per Annexure I attached herewith.

3) The customer then needs to deposit a “Booking Amount” for a sum of INR 50,000/- (Rupees Fifty Thousand Only) for Baleno Delta CVT with the dealer by means of a “Demand Draft” favoring the dealer.

4) The dealer needs to provide a receipt for the “Booking Amount” received from the customer.

5) The customer then would apply for the Manufacturer’s Certificate to be issued by the Manufacturer directly. For this purpose the customer shall send a request in writing mentioning choice of the product to MSIL at the following address, enclosing the Original Medical Certificate, photocopy of money receipt and the photograph of the person showing the area of disability.

Deputy General Manager (CRM)
Maruti Suzuki India Limited,
1, Nelson Mandela Road,
Vasant Kunj,
New Delhi – 110070

6) On verification of genuineness of the application and related documents, DGM (CRM –MSIL) to arrange Manufacturer Certificate from CMO, External Medical Officer and DGM (SLP-NC-MSIL) certifying suitability of the product and hand it over to the handicapped applicant. However Issue of Manufacturer Certificate does not create any contractual obligation of MSIL.

7) Dealers should inform to physically handicapped person that in case he / she is keen to get this excise concession, he / she would have to use this method of first invoice itself at concessional excise after submission of necessary documents etc. It would not be practical to give any AT vehicle invoiced under normal C-form billing and seek subsequent refund.

8) Based on the certificate from Manufacturer the customer now has to procure a Certificate from the Ministry of Heavy Industries by submitting below mentioned documents to:

The Under Secretary (AEI Division) 
Aircraft & Engineering Industry
Room no. 60,
Department of Heavy Industry,
Ministry of Heavy Industries and Public Enterprises,
Department of Heavy Industry
Udyog Bhavan,
New Delhi - 110 001, INDIA

a. The medical certificate from the Medical Officer of a Government Hospital as per the procedure outlined above
b. The Manufacturer’s Certificate issued by MSIL

c. An affidavit on non-judicial stamp paper of Rs.10/- (Rupees Ten Only), duly notarized, that the customer will not dispose off / sell the car after purchase for a period of five years
9) After procuring the certificate from Ministry of Heavy Industries, the customer has to pay the balance amount, i.e. Sale price of the vehicle minus the "booking amount" (which he has already paid to the dealer), by means of a Demand Draft in favour of the Dealer. The customer also needs to submit the following documents to the dealer:
   a. The original certificate obtained from Ministry of Heavy Industries – **Dealer to verify the genuineness of the certificate.**
   b. A copy of the Manufacturers' Certificate which will indicate the type of vehicle suited for the customer's disability.
   c. Indemnity Bond as specified in **Annexure-II** attached herewith.
   d. Previous year's Income Tax assessment certificate (tax return copy/form 16)
   e. Photocopy of Driving License / Learner's License; if the customer does not have a Driving License with an undertaking stating to submit Driving License within 3 months of Delivery of the vehicle.
   f. A fresh Affidavit (not a copy of what was submitted to the Ministry of Heavy Industries earlier) stating that the customer will not dispose of the car after purchase for a period of 5-years (which would be submitted to jurisdictional Dy. Commissioner – Central Excise, Gurgaon by Maruti’s S&D dept.) The affidavit should have reference of C E Notification no. 6/2006 dated 1st March 2006 and C E Notification No.12/2012 dated 17th March, 2012 (as amended upto date). The format of this Affidavit is enclosed in the attached word file “Affidavit”.

10) The dealer shall then book the vehicle with MSIL’s S&D Department along with the documents as mentioned in **Point 9 above.**

> **We hope that this initiative would help you to provide better level of service to physically handicapped customer (with left leg disability) and hence ensure higher customer satisfaction.**

Regards,

Ashish Jain
Deputy General Manager
Sales Planning - NEXA

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